

Eastman Caste & Forge improves visibility with SAP® Business One



Before: Challenges and Opportunities

- Eastman deals into manufacturing all types of hand tools, agricultural tools, construction tools, automotive tools, and plumbing tools etc
- The company's existing software was having limited ability to track customer feedback, Inventory Tracking, Accounting control and Real time visibility of operations.
- Inventory and Stores were being tracked manually, which made reporting challenging.
- The company lacked abilities for management and Overall Controllability.

Why SAP and Cogniscient Business Solutions

- SAP Business One provided an integrated system to track orders and manage stock replenishment and warehousing.
- As an integrated platform it assisted in connecting all departments in one system.
- Cogniscient Business Solutions identified customer needs and developed solutions to bring visibility to management to take timely decisions and keep ahead of competition.

After: Value-Driven Results

- Ability to control the accounting functions.
- Visibility of available stocks and tracking all the stores / warehouses.
- Managing the payments from vendors and customers on timely basis.
- Increased management visibility is helping with better decision making.

“SAP Business One helped us **keep ahead of competition** and keep a check for the Stock availability. Proper management of Financials help us in managing the entire operations.”

Mr. Vijay Bansal, Finance Head, Eastman Caste & Forge Ltd.

40%

Uplift in revenue due to real time visibility and control

35%

Enhanced control on resource utilization

Featured Partner



Eastman Caste & Forge Ltd.
GT Road, Near
Airport, Ludhiana.

Industry
Manufacturing,
Trading.

Products and Services
Automotive Tools
Lubricating Tools
Spanners
Vices, Etc.

Employees
200+

Revenue
500+ Crores

Featured Solutions
SAP Business One

