KYOCERA Document Solutions

KYOCERA improves visibility with SAP® Business One

Before: Challenges and Opportunities

- Manufacture and sales of printers, multifunctional products (MFPs), inkjet production printing systems, document solutions, application software and supplies
- The company's existing software was having limited ability to track customer feedback, Inventory Tracking, Campaign Launch, and Real time visibility of operations.
- SKU movements were being tracked manually, which made reporting challenging.
- The company lacked abilities for management and Overall Controllability.

Why SAP and Cogniscient Business Solutions

- SAP Business One provided an integrated system to track export orders and manage stock replenishment and warehousing.
- As an integrated platform it assisted in connecting all departments in one system.
- Cogniscient Business Solutions identified customer needs and developed solutions to bring visibility to management to take timely decisions and keep ahead of competition.

After: Value-Driven Results

- Ability to predict the sales based on the previous trends and compare the Customer inflow.
- Visibility of available stocks and tracking with the help of Barcoding.
- Managing the payments from vendors and customers on timely basis.
- Increased management visibility is helping with better decision making.

"SAP Business One helped us **keep ahead of competition** and keep a check for the Stock availability. Proper management of Financials help us in managing the entire operations."

Mr. Vikas Gupta, MD, Nittu Creations.

30%
Uplift in revenue due to real time visibility and control

35%
Enhanced control on resource utilization

Featured Partner

CBS
Cogniscient Business Solutions

SAP Business One®

KYOCERA Document Solutions India Pvt. Ltd.
Centrum Plaza, 2nd Floor, Sector-53, Gurugram.

Industry
Manufacturing and Trading.

Products and Services
Deals in Printers, Multifunctional Products, Inkjet Printing Systems, Document Solutions.

Employees
21,000+

Revenue
Yen 375 Billion

Featured Solutions
SAP Business One

THE BEST RUN SAP